## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.

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# BETTER HARDY PERENNIALS



The "old fashioned flowers like Grandmother used to have" are bigger and better than she ever had, which is bringing them back into immense popularity and "there's a reason." No other class of plants are so easy to have at so little cost, requiring almost no attention after they are planted. They just go on year after year increasing in beauty until a bed or border or even an entire Perennial Garden is truly "a thing of beauty and a joy forever."

Only 19<sup>c</sup>

Delphininm Hollyhocks Coreopsis Baby's Breath Hardy Pansies Achillea Sweet Alyssum Chrysanthemums Sweet William Giant Hibiscus

Each

NEDEX 11

The regular price of these plants is 35c, but as a special advertising leader, we have made our price 19e each; 10 for only \$1.50. Take advantage of this special offer. Order in tens. in hundreds, in thousands if you have room to plant them. Any investment you make will repay you hundreds of times in the beauty and pleasure you will get from them.

## 19° EACH - 10 FOR ONLY \$1.50

## GRAPES

CONCORD:—The best and most generally planted of the purple Grapes.

NIAGARA:—A magnificient white Grape, valuable for both Garden and Vineyard.

CATAWBA:-A large, rich. vinous, red Grape.

50° EACH - 3 FOR \$1.00

# HEDGE RASPBERRIES ST. REGIS:—The best of the everbearing re

## CALIFORNA I RIVEI

"THE ONE BEST HEDGE PLANT" 18 to 24 Inch

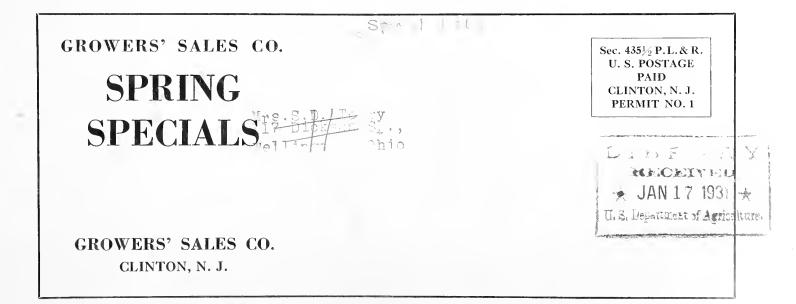
\$5 PER 100 - \$35 PER 1000

HEDGE PLANT" CUMBERLAND

ST. REGIS:—The best of the everbearing red Raspberries. A dozen plants will provide enough berries for a good sized family.

CUMBERLAND:—The largest black Raspberry known and wonderfully productive.

12 FOR \$1 - \$7.50 PER 100



# **GLADIOLI** of **DISTINCTION**



#### **GOLDEN MEASURE**

Glorious massicoit yellow, lower petals deeper yellow with crimson eirele around base of anthers. Flowers large and many open at one time. An unusual variety.

#### \$1.48 per Dozen

#### PERSIA

All the mystery of the Orient is typified in the glowing purple red color of this wonderful Glad. The regular price is \$2.00 per dozen, but this year we feature them as a extra special at little more than half this price. Order at least a dozen.

#### \$1.10 per Dozen

#### **TARO**

A rare variety you will find in few if any catalogs. One of those beautiful ruffled varieties and the color is that wellknown "American Beauty" shade. An exceptional value at 98c per dozen.

#### 98e per Dozen

#### VIRGINIA

The sensational new red Gladioli. Its earliness and lasting brilliancy have created for it a phenomenonal pop-nlarity. Take a "hot tip" from us. Plant this variety. It will delight you.

#### 98c per Dozen

#### TYCKO ZANG

A beautiful shade of clear salmon pink. Enormous flowers on strong stems and one of the most promising of the newer introductions. Highly prized because of its late blooming after most other varieties are gone.

#### 98c per Dozen

#### LOUISE

A very popular lavender variety with a light amaranth urple blotch on lower petals. Throat shaded darker. purple blotch on lower petals. Throat shaded darker. Strong spikes. Large flowers. A \$2.00 per dozen variety specially priecd.

#### \$1.10 per Dozen

#### WAR

One of the newer varieties. A deep blood red of a velvety texture, borne on long stalks. A late blooming variety and regularly catalogued at \$2.00 per dozen.

#### 98e per Dozen

#### MRS. F. C. PETERS

This variety is so popular that it is usually sold out direct from the field when dug, but this year we have a limited quantity for Mail Order sales. A beautiful orchid color Gladioli with pink and purple blendings.

\$1.10 per Dozen

#### **BARON HULOT**

#### THE FAMOUS BLUE "GLAD"

This is another variety of which there is never enough. The only truly blue Gladioli. The color is a dark pansy violet shading to purplish white throat, carmine stripe in center of lower petals ending in a short slender yellow stripe. Specially priced.

\$1.10 per Dozen

#### CAPTAIN BOYNTON (AS ILLUSTRATED)

The illustration at left will give you a faint idea of the beauty of Captain Boynton. Delicate lavender with deeper blotch on lower petal. Ordinarily commands most any price asked. We have just a few thousand to sell and as a feature have priced them at only

#### \$1.89 per Dozen

# **GLADIOLI** GOOD BUT NOT EXPENSIVE

- MRS. FRANCIS KING:-Salmon red flamed darker. Tall, well-formed spikes.
- LE MARECHAL FOCII:--Very pale pink. Old rose stripe on lower petals. Large flowers.
- 1910 ROSE:-Deep rose pink with white center. Lines through lower petals. Early variety.
- HALLEY:-Delieate salmon pink with creamy blotch and darker stripes.
- WILBRINK:-Livid pink. Upper petals tinted slightly darker. Lower petals have purple blotch on a yellow ground.
- PEACE:-Pure white with tyrian rose blotch on lower petals. Very popular.
- ALICE TIPLADY:-Grenadine orange. Lower petals lighter. An attractive color not approached in any other variety.
- MAIDEN'S BLUSH :--- Pink mottled darker. Lower petals have tiny crimson blotch on purplish yellow ground.

## DOZ. 49° - \$3.75 PER 100

- ANNA EBERIUS:-Rhodamine purple with deep amaranth purple blotch on lower petals. Brilliantly beautiful.
- CRIMSON GLOW:—Deep searlet red. Lighter in throat. Carmine blotch on lower petals. The best of all searlet varieties.
- E. J. SHAYLOR:-A popular ruffled variety. Rose pink blending lighter toward throat with small blotch of rose red on lower petals.
- HERADA:-Pure mauve. Lower petals blotched bright rose. An extremely beautiful variety.
- MRS. FRANK PENDLETON:-Rosy pink with lavender shadings and a pronounced dark earmine blotch. Always a popular variety.
- MRS. DOCTOR NORTON:-A beautiful combination of lavender, pink and eream that makes this Gladiolus an outstanding variety admired by everyone.
- SCHWABEN:-Marguerite yellow with small amaranth purple blotch on lower petals. Very large flowers.

### DOZ. 70c - \$5.00 PER 100

## **GLORIOUS "GLADS"** IN ASSORTED COLORS

Gorgeous pinks, flaming reds, lovely lavenders, pure whites -a complete color range of beautiful, unsurpassed, glorious Gladioli-one hundred of them for only \$2,25. Each healthy bulb is of blooming size one inch in diameter or more, and we know you will be astonished at the varieties and colors you will receive in this "Glorious Glad" assortment, and will be delighted and surprised that such beauty can be obtained at such a low cost. Their true value is \$4.00 to \$5.00 per 100 Our price \$2.25 per 100.

2.25 per 100 - 19.00 per 1000

# CANNAS

The new and beautiful Cannas are large and gorgeous in coloring entirely unlike the old varieties. The big broad leaves of the Cannas either green or bronze are ornamental. The eolors are varied and brilliant; bright reds, yellows, pinks and variegated varieties. Choose your favorite color from the list below.

THE PRESIDENT:-Red flower. Rich green foliage. Height 4 feet.

KING HUMBERT:-Orange searlet flowers. Purple bronze foliage. Height 4 feet.

KATE GREY:- Color, bright orange. Foliage red. Height 4 feet.

WYOMING: Orange colored flowers with purple foliage. Height 3 feet.

CHARLES HENDERSON: Crimson searlet with yellow throat. Height 4 fect. LOUISE:- Color soft pink. Height 4 feet. FLORENCE VAUGHN:-Yellow with

- bright green foliage. Height 4 feet. GLADIATOR:-Bright yellow with red
- dots. Height 4 feet.
- MME. CROZY:---Vermillion scarlet edged bright yellow. Green foliage. Height  $3\frac{1}{2}$  feet.
- RICHARD WALLACE:-Light yellow. Green foliage. Height 4 feet.

10 FOR \$1.50 \$12.50 PER 100

# **BETTER** | $50^{\circ}_{10}$ 75° DAHLIAS NOW 23<sup>C</sup> EACH

- PRIDE OF CALIFORNIA:-Large crimson red. Dark center. Decorative
- MRS. J. HARRISON DICK:-Citron yellow; suffused salmon pink. Decorative.
- ATTRACTION:-Truly Peony Cactus. Lilac rose.

PATRICK O'MARA:-Soft shade cf orange buff slightly tinged with rose. A \$1.00 value for 23c. MARY DORR :- One of the most beautiful of all Cactus. Deep pink

and white. SUNSET GLOW:-Colossal in size and dazzling in color in its combination of autumn shades.

BREAK O'DAY:-Delicate clear sulphur yellow shading to white at tips. Extremely large Cactus.

QUEEN MARY:-Beautiful clear silvery cerise. One of the best Decorative

MINA BURGLE:-Rich cardinal red. One of the best reds. Decorative. ALASKA:-The very best of all white Decorative Dahlias.

GENERAL PERSHING:-Hybrid Cactus with cream shadings at center.

YELLOW KING:-Clear light yellow tinting to cream. Large Hybrid Cactus.

WASHINGTON CITY:--Cactus. When in full bloom resembles a gigantic white star.

NIBELUNGENHORT :- Golden apricot suffused lilar rose. Large Hybrid Cactus

GEORGE WALTERS:-Coppery old gold and buff. Large, charm-ing and effective. Buttercup yellow at base of

GEISHA:—Peony-flowered Dahlia. Buttercup petals shading to scarlet center, lighter at tips SOUVENIR DE GUSTAV DOAZON :--- Flaming red. Large Dec-

DELICE:-Bright soft luminous pink. Truly distinctive.

ETENDARD DE LYON :- Reddish violet overlaid with rose. Unusual in size and color.

MRS. LEO NIESSEN:—Scarlet red, shaded peach-red at center with sulphur yellow at the base and tips of petals. Outstanding variety.

 $23^{
m C}$  each - 10 for  $^{
m \$}2^{.00}$ 

WONDERFUL JAPANESE IRIS

The Japanese Iris is quite distinct from the Garden Iris. The blooms are perfectly flat when open measuring six to ten inches in dia-meter; one large clump often producing as many as thirty-five or forty bloom stalks. The flowers of pure white, lavender pink, dark pur-ple, maroon, violet, plum marvelously pencilled and striped, are excellent for home decorations and will keep from a week to ten days, coming out as do the Gladioli until each bud has open-ed. No up-to-date garden should be without a goodly number of these exquisite Japanese Iris. At our very low price, you should order at least a dozen. at least a dozen.

5 FOR \$1.00 12 FOR ONLY 2.00BEAUTIFUL GARDEN IRIS

No planting is more colorful or beautiful in the early Summer than a bed or border of Gar-den Iris. Iris has been so improved in variety of color and size of flowers that it can hardly be compared with the Iris of years ago. Our field of Iris includes every color and variety obtain-able from the deepest purples and lightest blues to beautiful mixtures and combinations of yellow and bluish purples. We offer this Iris in mixed colors only. Plant a border of these beautiful Garden Iris and you will have a colorful riot of flowers that will come up year after year with scarcely any attention. Gar-den Iris will grow and thrive in almost any soil. Include at least a dozen in your order; a hun-No planting is more colorful or beautiful in Include at least a dozen in your order; a hun-dred or more for a longer border.

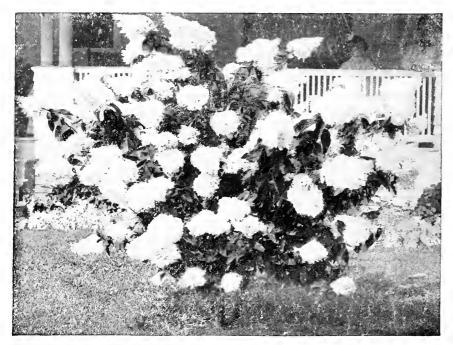
> 12 FOR \$1.00 **\$8** PER 100



# Fold-out Placeholder

This fold-out is being digitized, and will be inserted at a future date.

# **BEAUTIFUL FLOWERING SHRUBS**

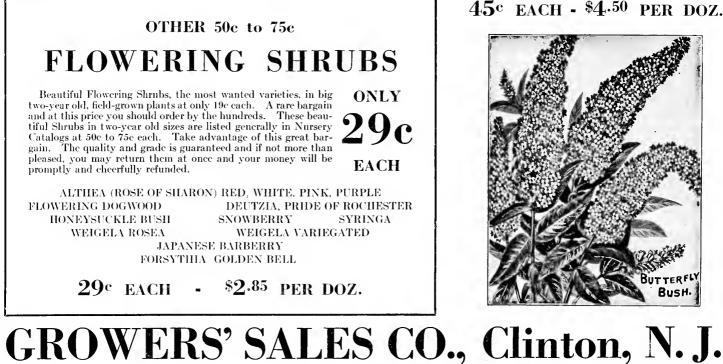


HYDRANGEA P. G.

# **SPIREA VAN HOUTTEI**

Spirea Van Houttei is the one Shrub that cannot be planted excessively as its greatest bean-ty is obtained by mass planting; although it also makes a charming specimen plant. As a special treat to our customers and to encourage more generous planting of this wonderful old Shrub, we are making a special on fine, big, two-year old plants of the Spirea Van Houttei. Order by the dozens, by the hundreds if you have room to plant them.

\$**9**.85  $29^{\circ}$ EACH PER DOZ.



HYDRANGEA P. G.

This popular Shrub needs no description as it is one of the most generally planted, most popular and best loved of all Shrubs. Sold ordinarily at 75c each, we price fine, two-year specimens at a low figure to encourage mass planting of this most popular of all Shrubs, Hy-drangea P. G. Order by the dozens and be sure to order at once to secure your plants at less than half-price.

### 45° EACH - \$4.50 PER DOZ.

## **HYDRANGEA** HILLS OF SNOW

Hydrangea A. G., nick-named Hills of Snow because when in bloom it is literally covered with great white balls. It is particularly beautiful in mass plantings. A wonderful Shrub and a wonderful value at this very low special price. Fine two-year old, field-grown plants and guaranteed to please you.

40° EACH - \$4.00 PER DOZ.

## THE WONDERFUL EVERBLOOMING BUTTERFLY BUSH

This is one of the most expensive of the Flowering Shrubs and surely one of the most beautiful. Its lovely lilac-like flowers are covered with bright colored bntterflies all summer long for which bright colored bit-terflies all summer long for which reason it has been named the Butterfly Bush. Usnally sold at 75c each, we have as a real sensation during this Sale priced it very specially at 45c; 12 for only \$4.50. If you have room, plant a dozen or more.

## 45° EACH - \$4.50 PER DOZ.



Add 15c for Postage, Packing and Insurance